

## Quick Facts

Axensis LLC	Founded in 2003
Number of Employees	35
Key Focus	To provide exceptional service to client: <ul style="list-style-type: none"> <li>• On time and on budget software delivery</li> <li>• dedicated, highly skilled, long term software development teams</li> <li>• Mainly focused on US clients</li> </ul>
Management Team	Edward Dubinski, Business Development in USA  Andrey Malyarsky, Technical Director Moscow  Elena Bogomolova, Director of Operations
Education Level of Employees	20% PhD and traineeship in Mathematics and Physics 100% Master Degrees in Mathematics, Physics, Aerospace
Website	<a href="http://www.Axensis.com">www.Axensis.com</a>
Current Projects	Vkernel, KeywordCompetitor, Store2Phone
Voluntary Turnover	3% per annum

One of our main competitive advantages is the strength of our team. Talented, well educated and enthusiastic personnel allows the company to provide service above and beyond our competition. All the Axensis employees have advanced graduate and post-graduate degrees in Applied Mathematics, Computer Science, and Programming.

Our executive management team has worked together now for over 10 years. We share common vision and passion for delivering software on time, on budget and with high quality. Our team has experience in high-end technologies, solid professional background, and strong management skills. This allows us to hire right professionals and build successful teams to get customer projects done on time and on budget.

## Business model

Oriented on long-term relationships with our customers to deliver the most reliable and quality product and services. Here is a sample of our long term successful current and past projects:

### [Ecora Auditor Professional 2.x - 4.5](#)

**Client:** Ecora Software Corporation ([www.ecora.com](http://www.ecora.com))

**Duration:** 2003 — 2008

**Scope:** The software provides organizations visibility into the performance, security and compliance of their IT infrastructure through the agentless collection and reporting of detailed, enterprise-wide configuration information.

**Team size:** Varied from 25 to 35 dev and qa engineers.

**Accomplishment:** The start-up product was re-worked and became scalable and enterprise-level software, that increased the number of client up to 3500 customers, including large international companies.

**Reference person:** John Walsh (VP now at ConstantContact)

### [VKernel products](#)

**Client:** VKernel Corporation ([www.vkernel.com](http://www.vkernel.com))

**Duration:** 2007 — present

**Scope:** Capacity Management products for VMware and Microsoft virtualized infrastructures. Products simplify the complex and critical tasks of planning, monitoring and predicting capacity utilization and performance bottlenecks.

**Team size:** 22 dev and QA engineers.

**Accomplishment:** The product passed through some versions and now it's mature software, consisting of a set sub-products, used by over 13,000 system administrators. The products have proven their ability to maximize capacity utilization, reduce virtualization costs and improve application performance.

**Reference person:** Ken Latimer (Sr Director of Development)

### [Ads2Sales / KeyWordCompetitor 1.0 – 4.0](#)

**Client:** Ads2Sales LLC ([www.ads2vkernel.com](http://www.ads2vkernel.com))

**Duration:** 2006 — present

**Scope:** The software scours the Internet and gathers real-time information as the organic and paid keywords and ads that your competitors are running right now.

**Team size:** Varied from 3 to 6 engineers.

**Accomplishment:** The project is being developed from scratch and now the 4.0 version is provided to software customers.

**Reference person:** Alex Bakman, Owner

### [Store2phone](#)

**Client:** Store2Phone LLC ([www.store2phone.com](http://www.store2phone.com))

The company demonstrates its best properties while working for long-term projects, related with developing/improving multi-platform and system oriented software products.

<p>Areas of Expertise</p> <ul style="list-style-type: none"> <li>• Internet programming</li> <li>• Software re-engineering</li> <li>• Object oriented analysis and design</li> <li>• Network programming</li> <li>• Data mining</li> <li>• Database development</li> <li>• Workflow Systems</li> <li>• EAI</li> <li>• IT consulting</li> <li>• Functional software testing</li> <li>• Automated software testing</li> <li>• Performance software testing</li> </ul>	<p>Network Protocols and Technologies</p> <ul style="list-style-type: none"> <li>• Ethernet</li> <li>• TCP/IP</li> <li>• MS Networks/NetBIOS</li> <li>• SMTP/POP3</li> <li>• IMAP</li> <li>• HTTP</li> <li>• SSL/PGP</li> <li>• RPC</li> <li>• COM/DCOM</li> <li>• ActiveX</li> <li>• SOAP</li> <li>• Wi-Fi</li> </ul>
<p>Programming Languages</p> <ul style="list-style-type: none"> <li>• Assembler</li> <li>• C/C++/C#</li> <li>• Java</li> <li>• ASP/ASP.NET</li> <li>• JSP</li> <li>• PHP</li> <li>• Perl</li> <li>• JavaScript</li> </ul>	<p>Database Servers:</p> <ul style="list-style-type: none"> <li>• MS SQL</li> <li>• Oracle</li> <li>• MySQL</li> <li>• PostgreSQL</li> <li>• IBM DB 2</li> </ul>
<p>Web and Application Servers</p> <ul style="list-style-type: none"> <li>• Apache web server</li> <li>• MS Internet Information Server</li> <li>• IBM WebSphere</li> <li>• JBoss</li> <li>• Tomcat</li> </ul>	<p>Groupware/Project Management Tools</p> <ul style="list-style-type: none"> <li>• IBM Rational Suite (Rose, ClearQuest, RequisitePro, TestManager)</li> <li>• MS Project</li> <li>• CVS</li> <li>• Maven</li> <li>• MS Visual Source Safe</li> </ul>
<p>Development Tools</p> <ul style="list-style-type: none"> <li>• MS Visual Studio</li> <li>• Eclipse</li> <li>• NetBeans</li> </ul>	<p>Testing Tools</p> <ul style="list-style-type: none"> <li>• Automated QA Test Tools</li> <li>• CompuWare Test Tools</li> <li>• IBM Rational Test Tools</li> <li>• Mercury (Load Runner, Test Tools, WinRunner)</li> </ul>